

Sebastian Winkler

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Mexican, German, French, Swiss National | Married, 1 child

Languages

Spanish & German (Native) | English & French (Fluent) | Italian & Portuguese (Basic)

Social Entrepreneur for the Global Commons

Driving transformative change for close to three decades with proven expertise in advancing environmental action across the UN, government, business and civil society | Adept at establishing systemic multi-stakeholder change processes utilising advanced financial, fundraising and management techniques for long-term sustainable outcomes | Proficient at leading corporate and public sector executives by building long-lasting relations | Ability to focus on details without losing sight of the broader picture | Ability to set clear objectives and priorities and build teams that perform to high standards

Professional Career

2022 – present	CIC-International Council for Game and Wildlife Conservation Director General Budapest Repositioning and modernising a multistakeholder IGO founded in 1930 representing some 40 million hunters in 80+ countries to advance sustainable wildlife management along the science-policy-practice interface with 12+ direct reporting lines. Adopted new Statutes with focus on ecosystem restoration, OneHealth, Rights of Indigenous People and Local Communities. Drafting CIC's first Strategic Plan in support of the 2030 global goals and ensuring stable revenue stream through Global Sustainability Trust.
2010 – present	Sustainability Consulting Limited Founder and President Geneva Public listed company with exclusive long-term assignments and leadership positions managing teams (10+ direct reporting lines) to reform and re-position organisations & processes, such as:
2019 – 2022	UNEP – United Nations Environment Programme Senior Advisor Geneva Political and strategic advice to the UN: (1) established a multistakeholder NbS Coalition (2) designed UN Common Approach to Biodiversity coordinating 51 UN agencies and (3) drafted UN Decade of Ecological Restoration Action Plan.
2018 – 2019	Global Crop Diversity Trust Head of Partnerships Bonn Direct overall corporate fundraising operations. Secure up to 7-digit budgets annually to achieve \$400M endowment fund by 2020. Implement innovative finance instruments
2017 – 2018	European Environment Bureau NGO Focal Point for OECD Brussels Updated OECD members with prevailing environmental and development policies and research processes and setting science-based targets to inform policy making. Coordinated civil society input on environmental performance reviews and being the environmental voice to the OECD.
2010 – 2017	Global Footprint Network Vice President Programme and Outreach Geneva & Brussels Enhanced business effectiveness and impact by opening new corporate offices and integrating policy and communication team leading to 3B media impressions on Earth Overshoot Day while also driving innovation by adapting national footprint metrics for cities and corporate use.
2010 – 2017	Gabriel Resources Vice President Sustainability & Strategy Brussels & Romania Leadership support to largest gold mine for applying EU policy and resolving sustainability issues while setting new social and environment sector-wide standards.
2013 – 2017	Forest Trends Senior Policy Advisor Business & Biodiversity Brussels & Washington D.C. Co-designed Business and Biodiversity Offset Standard. Advised and trained governments, companies, and civil society experts for applying and mainstreaming biodiversity offsets to achieve no net loss.
2010 (8 months)	Spanish Ministry of Environment Senior Advisor, Biodiversity & Climate Change Madrid Advised Spanish EU Presidency team as lead negotiator for Aichi 2020 biodiversity targets.

1997 – 2010	International Union for the Conservation of Nature (IUCN) Geneva & Brussels Outstanding career path in the largest environmental network organization with 1'000 members from government and civil society along with 10'000 volunteer experts holding positions such as:
2005 – 2010	Senior Policy Officer, Regional Office Europe Head Countdown 2010 Secretariat Brussels Led the move of IUCN's European Regional Office to Brussels and established Countdown 2010 Secretariat as the largest multi-stakeholder delivery network for the 2010 biodiversity target.
2003 – 2005	Senior Policy Officer Biodiversity, Climate Change and Trade Geneva Reformed and strengthened IUCN's policy processes and presences by ensuring greater engagement from IUCN Members and Commission experts to mainstream the sustainability agenda into other fora such as trade, development, human rights, health, and food.
2000 – 2003	Acting Head Conservation Finance & Partnerships Geneva Led change management process of Donor Relations & Fundraising Unit to Conservation Finance and Partnerships doubling the core unrestricted income to Euro 19M annually. Co-founder of the Conservation Finance Alliance to scale up sector-wide conservation funding.
1998 – 2000	Special Assistant to the Director General Geneva Supported DG and Senior Management to move organisation from silo to matrix management and negotiated with government representatives to allow IUCN to become the first environmental observer organisation in the United Nations General Assembly.
1997 - 1998	Environmental Economist Geneva Among the first environmental economists hired by IUCN to establish its Economics Service Unit with regional hubs in Africa, Asia and LAC. Established IUCN's Business and Biodiversity Unit and drafting of first private sector engagement guidelines. Secured funding and managed IUCN's first Innovation Fund to promote greater cooperation among Divisions and Members. Additional Assignments: EU & UN Institutions, Multilateral Development Banks, ICMM, GIZ, WFP, GRI

Board Member

2018 – present	Resurgence – the Urban Resilience Trust UK
2011 – present	Global Nature Fund & Living Lakes Network Germany
2010 - present	Senior Associate Earthmind France, UK & Switzerland
2013 – 2017	Bioregional Americas Canada
2011 - 2016	Internews UK & USA

Education

2000	Harvard Business School World Bank Executive Development Programme USA
1995 – 1996	University Trier MA Environmental Management Germany Ecole Polytechnique Fédérale de Lausanne (EPFL) Postgraduate Certificate Environmental Engineering CH
1993 – 1995	Institute of Social Studies (ISS) Doctorands Regional Development Planning Doctorandus in Politics of Alternative Development Strategies NL
1992 – 1993	University of Guelph Honours B.A. Political Science (Major Environmental Economics) CA
1991 – 1992	Institute of Political Studies (SciencePo) Certificate in Political Science Erasmus Program F
1990 - 1993	University of Constance BA in Administrative Science and Economics D